

February 12, 2005

Dear Hannah,

As the one year anniversary of my home purchase approaches, I thought that this would be a great time to thank you again for your help, guidance and friendship.

It's hard to believe that last year, at this time, I was still living life as a renter, with dreams of being a home owner far removed from my thoughts. Then, after fortuitous circumstances, we met and began to discuss the real options that I had.

Your enthusiasm, optimism and knowledge were instrumental in guiding me to Gordon Street. You knew exactly what I was looking for, and I was constantly amazed at how your instincts always seemed to be so in tune with mine. I'll never forget the smile on your face when we first saw Gordon Street, and you turned to me and said, "This is the place". I, too, felt the same way, and your support gave me (as a first time home buyer) the confidence to move forward on the purchase.

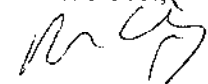
Of course, the process of buying a home is much more complex then I had imagined, but you were there to guide me through each step. You put me in touch with all of the right people – mortgage company, lawyer, home inspector, etc. And, you were available to answer all of my questions, both large and small.

When May 14 arrived, and you met me outside of Gordon Street (with that wonderful smile of yours again) for the final walk-through, I was filled with joy, pride and a little bit of healthy nervousness. Your presence was so reassuring as the paperwork was signed and finally, the keys were placed in my hands.

As you know, Buddy and I are incredibly happy in our new home. He loves our proximity to the park, and it's great watching him run around with so many other dogs. I continue to work on my decorating, even following many of the suggestions that you had.

So, again, I wanted to express my sincere gratitude to you for all that you did, and have done for me (your occasional mailings reminding me about my taxes, or to change the batteries in my smoke alarms are always helpful). When I meet people who are thinking of buying, or selling a home, I always give them your name and number, guaranteeing them that you will provide them with hard work, honesty and enthusiasm.

All the best,



Marc O'Mansky

