



Dear Hannah -

It's been about a year since you started working with me and I wanted to say thanks. Thanks for choosing to work here, for taking a risk by choosing to grow, for coming to work and trying to get better every day.

Thanks for making an impact at Prudential with your sales production, positive attitude, and exceptional commitment.

Thanks for your unselfish willingness to help other individuals, the team and the company.

Thanks - most importantly - for succeeding. Your success will inspire others to follow a similar path, making my job - undoubtedly - significantly easier. Happy corporate anniversary, Sincerely, David Bates

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*Sincerely,  
David Bates  
(President, Prudential Unlimited)*