

To all first time home buyers and sellers:

Recently I had to sell my condo in Allston. It was not an ideal situation. Long story short, I was one of those fools who fell for one of the zero-down, interest only APRs a few years ago. And what seemed like a good idea at the time eventually turned into a nightmare. Slowly but surely I became priced out of my own home. I did not have enough equity to refinance, and frankly, I needed a fresh start.

I had met Hannah Abrams a year before. I had contemplated selling then, but at that time decided to stick it out. I found her immediately to be warm, friendly and exceptionally knowledgeable. A year later, when I finally decided that selling was no longer an option, but a necessity, I immediately contacted Hannah.

Thanks to Hannah's expertise and commitment, she sold my condo in literally one week. And although that was the end goal, what really impressed me about Hannah's service is that she held my hand the entire time, helping me stage the apartment, even bringing cute decorative items from her own house to help liven up the place. She walked me through the entire process and prepared me for hidden costs (smoke alarm inspections, 6D condo certificates) that I was completely unaware of.

I was nervous, to say the least, but Hannah's friendly yet professional manner put me completely at ease. She has integrity, competence, and above all else, is exceptionally sensitive and caring. And after saving a little bit of money, I know for a fact I will call on her again to help me find condo number two.

Sincerely,

John Morgan